

CORONADO AQUATICS CLUB

May 2019 Board Meeting Minutes

Date: 16 May 2019

Attendees: Randy Burgess
Edie McCormick
Valerie Murline
Deb Hilinski
Paul Martinez

Call to Order: 6:00pm - Meeting Called to order.

Minutes:

- 1) April Minutes were distributed 4/21/19.
- 2) Valerie Murline Motioned minute approval and Randy seconded the motion.
- 3) Board minutes and Bylaws being requested from Club Parents
 - a. Talk on deck is wanting to know what is happening with club.
 - b. Board members are open to sharing all minutes and guiding documents of club
 - c. Requested WebMaster to verify if only current club members can have access to minutes of board discussions. This is to keep club business within our club and not outside.

Current Discussions:

- 1) Financial Update
 - a. Payables – actual dollar amounts can be obtained from CAC Treasurer
 - i. 2 months pool fees
 1. During summer morning sessions, Boys & Girls will be working out at same time to cut costs due to increased pool fees.
 - ii. Randys back salary
 - iii. Current Coaches salaries
 - b. Receivables
 - i. Players on Monthly payment schedule
 - ii. Opening Summer Registration to build receivables.
 - iii. Club did not receive funds from Navy Wives Club that we applied for this year.
 - c. Tournaments
 - i. Tournament/Travel – the fees associated with travel tournaments and/or local tournaments will be divided between the players attending and billed through CAC Treasurer. Coaches work directly with Edie on these arrangements, providing names of players attending and total cost of trip.
 - ii. Polo in Paradise
 - iii. CAL State Invitational – Boy and Girl teams
 1. 2nd week in July
 2. Blocking 10 rooms and extras for parents
 3. Randy to discuss with Alicia

- d. Fundraising/Donations
 - i. Tiles – Both Deb and Randy have been reaching out to get status of tiles. Goal is to sell on deck during Alumni game.
 - ii. Auction items – any auction item that was not returned from cancellation of gala event, will be on deck for silent auction.
 - iii. Polo Gear – URT gear being ordered. 3 styles in Men and Women shirts.
 - iv. Sharkfest
 - 1. Scheduled for Oct 13th this year.
 - 2. Club receives 1200 to 1500 for this event.
 - 3. Asking for volunteer to run this for CAC. Sonja Martinez has done for numerous years and will train anyone taking over
 - 4. Valerie Murline will do if we do not get other lead volunteer but does not want to take on fully due to work commitments.
 - 5. Event leader has to store boxes of shirts, etc for event day.
- 2) Coaches
- a. No coach can get a substitute coach and promise them payment by board when they are unable to work. All substitute coaches need to go through Head Coach to ensure they meet all requirements.
 - b. Katie Estrada is returning for summer and possibly Preston
 - c. All other coaches remain
- 3) Advertisement/Promotion
- a. The board has discussed how to build our club. Advertising was key in letting everyone know how to inquire about our club
 - i. Mailers donated by Hilinski family to advertise have been approved by board
 - 1. Promote CAC, Free trial week, and Polo in Paradise
 - ii. Utilizing Facebook and Instagram
 - iii. Coronado Recreation – Edie to find out cost for advertising in their mailers and deadline dates.
 - iv. Updated the clubs website
 - 1. Utilize u-tube promotional video created at a previous Polo in Paradise.
- 4) Primo Polo
- a. Primo Polo must run under our club
 - b. Kids have to register on our club website to fall under our insurance
 - c. Need roster, dates, times and fees from Laci
- 5) Monthly Newsletter and Welcome Email Status
- a. Monthly flyer did not go out in April.
 - b. Edie sending updated Newsletter in April.
 - c. Welcome letter is set up for new families
- 6) Picnic Reschedule
- a. Rescheduled picnic for June 8th 12 – 3pm
 - b. Location being determined
- 7) Alumni Game
- a. Scheduled for Friday, July 5th from 11:30 to 2:45
 - b. Organizing for gathering after game – Checking on room at rec center
 - c. Put word out on Coronado Happenings

8) Policy Working Group

- a. There are numerous policies and bylaws that need to be updated.
 - i. ByLaw
 - ii. Scholarships
 - iii. Registration
 - 1. Refund Policy – no refunds or freezing – coaches are hired to support the number of players
- b. Randy and Valerie will work on updating these to present to board

9) Replacement of Board Member

- a. Advertisement to current club members for Board position for Member at Large
- b. Will be announced on newsletter