

CORONADO AQUATICS CLUB

June 2019 Board Meeting Minutes

Date: 6 June 2019

Attendees: Randy Burgess
Edie McCormick
Valerie Murline
Deb Hilinski
Joe Olson
Emily Bosworth
Leo Kroonen
Brenda McLaughlin

Call to Order: 6:05pm - Meeting Called to order. Deb seconded motion.

Deb welcomed the 4 members of our club to the board meeting.

Head Coach Update

Met with coaching staff and discussed following topics:

- 1) Summer training, 17 June – Aug 2
 - Sr Women, Men M-Th, 5:45-7:45am Began, Estrada, Finley, Mattocks, (Lujan), Burgess
 - Jr Women, Men M-Th, 3-430pm Stringer, Gyori
 - Youth - M-Th, 3-430pm Working, Gyori
 - Primo - M & W, 4:30-5:30pm Gyori
- 2) Leagues
 - Mon Women 18 (GSD) – 1 to 2 teams
 - Tue Men 18 (GSD) – 1 team
 - Wed Women 16 (GSD), - 1 team, Men (Coronado, 4:45-8pm – 6/19, 26, 7/17, 24, 31)
 - Thu Men 16 (GSD) – 1 team
 - Fri 14 / 12 (GSD) – 2 teams (1 each)
- 3) Events/Invites
 - CAC Annual Picnic - Saturday 6/8, 12-3pm
 - JO's Quals – Women – June 17-23 (SD)
 - Men Annapolis Invite & Camp – Wed – Wed, June 19-26
 - Menlo Training at Coronado – Thu-Sun, June 27-30 (times TBD)
 - Alumni Game – Fri, July 5
 - Coronado Classic – Sat-Sun, July 6-7 (possible Friday eve)
 - Polo in Paradise. Mon-Thu, July 8-11
 - Cal States Champs (OC), July 12-14
 - Cal State Games (San Diego), July 12-14
 - JO's – Women – July 25-28 (OC)
 - Pre-CIF Season Camp – Men – July 22-Aug 1
- 4) Additional Opportunities
 - Strength Training with Paul Hannigan, M & W, 8-9am, ~\$60 per athlete from 6/17-7/22
 - Swim Team (Coach Paul Folts, TTF, 6:30-8pm, \$195 + \$20 insurance from 6/10-8/16)

- 5) Coaches have updated Google calendar
- 6) Website make store available. Coaches talked about Parka and Team suits, Nike for girls and Laci spoke of a suit for boys that he liked. No ordering can be done without running through board.
- 7) Taking attendance and keeping coverage on pool area even after shutdown when everything is being put away. Kids tend to hang in bathrooms – need to give them “wrap it up”.
- 8) Preston said he is going to come in with boys in morning.

Summer Housing for visiting players

- 1) Still need hosts for 2 girls visiting.
 - a. Martinez family have 10th – 13th June
 - b. Olson family have July 5 to July 29th
 - c. Need June 13th – July 5th and July 29th – August 1st

Financial Update

- 1) Need to review the Budget sheet sent by Randy to use as a baseline. Need to update with all news rates and include new hourly expense
- 2) Payables
 - a. March & April pool fees are paid
 - b. May pool bill \$5962 not paid
 - c. JO’s paid
 - d. Huntington beach tournament
- 3) Receivables
 - a. Huntington beach payments
 - b. JO’s payments
 - c. Registrations
 - i. Mailer went out. Keep track of how many joined club due to mailer.
- 4) Tournaments
 - a. Billing players that are on Coaches roster.
 - b. If players show up, ensure they are added to roster
 - c. Can billing occur ahead – board to discuss if this is possible.
 - i. Parent tournament commitment letter
 - ii. Advance sign ups
 - d. No tournament can lose money
- 5) Polo In Paradise (PIP)
 - a. 3 currently registered for polo in paradise
 - b. Sent mailers to all residents in Coronado with kids
 - c. We just want to break even with PIP – not a fundraiser
 - d. Based off last year coaching staff and current cost \$395, need roughly 58 players to break even
 - e. Due to Olympic training schedule, current Olympians will not be able to make it. This will reduce coaching costs. Pool fees for week will be roughly \$5K estimating off last year cost plus pool billing increase this year

- f. Agreed to give \$50 discount for all current CAC members for PIP if registered by 6/21/19.
- g. Request Jennifer to update Facebook and Instagram page with PIP

6) Alumni Game

- a. Hours 11:30 to 2:30 – 12 to 1 for women and 1:30 to 2:30 for men
- b. Leo made great suggestion of having young kids play in small pool to bring all ages to the game
- c. Lots of fundraising opportunities
- d. Discussed either Snack Shack or Food Truck

Fundraising

1) Deb gave update on the Tile campaign.

- a. Greg has replied finally and said he would have tiles 7/5
- b. 4 x 4 sell for \$250 will be on walls outside bathrooms
- c. Cannot get 6 x 6. The 5 x 5's for the Alumni wall will sell for \$500
- d. Deb is going to find out line and character limit

2) Silent auction items.

- a. We will hold auction on 7/5 at Alumni game.
- b. Putting on website ahead and for those that cannot make it that day
- c. Buy it now prices as well

3) URT Apparel & Gear

- a. Shirts ordered for apparel store
- b. Need to notify Mark St John in Las Vegas we are moving to our own apparel. Ask him cost for selling his inventory to us
- c. Club makes more money for doing their own apparel
- d. Have to buy upfront inventory and keep inventory.
- e. Discussed ways we can handle apparel store
 - i. Store now open - taking orders through next X days then place order for what we have obtained orders.
 - ii. Procure inventory in advance
- f. Need to get volunteer to run apparel store. Hold inventory, gather and fill orders. Deb did this for other clubs and said that it is not that difficult to maintain.
- g. Stadium Chairs with embroidered CAC emblem

Other Business

1) Primo Polo

- a. Laci is able to run Primo Polo as an independent. He has fulfilled requirement and pool is happy.
- b. We are posting Primo Polo on our website

2) Memberwide meeting

- a. General Meeting for CAC will be held August 21, 2019 At 6:30 to 7:30
- b. Emily Bosworth is going to talk to CMS to see about obtaining auditorium

- 3) Next Board Meeting to be held July 16, 2019 @ 6pm. Location TBD
- 4) Board agreed to add 2 new Members at Large to be voted in upcoming term in Oct.
 - a. Change Bylaws to incorporated increase from 2 to 4 Members at Large
 - b. Rotates Members at Large every other year keeping consistency in board
 - c. Getting good responses for members wanting to be on board
- 5) Volunteer opportunities
 - a. Sharkfest – Oct 13, 2019
 - i. Event is set up by another organization.
 - ii. 3 hour actual event and set up/clean up time
 - iii. Need lead for our portion. We get 1200 to 1500 for this event
 1. Create sign up for volunteers
 2. Receive shirts and other items from Sharkfest organization and bring on day
 3. Coordinate volunteers
 4. Sonia Martinez has ran event for numerous years and can do turnover
 - b. Apparel Gear Coordinator
 - c. Snack Shack Volunteers
 - d. Parent Liaison. Good representation for each age group.

General Membership Discussions

- 1) Joe discussed the comments that are on the pool deck.
 - a. Pick any other club the comments are what is going on with your club
 - b. Girls team is down to 3 players for 16U (does not include play up)
 - c. Board does not communicate with the parents
 - d. Older kids are bailing – everyone wants to know why so many kids are leaving. Is it coaching?
 - e. Parents are asking for transparency between board and general membership
 - f. Parents are being approached to go to other clubs
 - g. We need to communicate the direction of our club.
- 2) Joe was asked who audits our books.
 - a. Edie stated that CAC uses bookkeeper who does books for accountant for end of year taxes.
 - b. He suggested we have an independent audit every X years.
 - c. Emily mentioned she knew someone who could possibly do this for us.
- 3) Randy stated it is not the coaching. The girls are going through a low cycle with so many graduating.
- 4) Valerie wanted to know why if the club does not feel JO's do any benefit for the kids, why are the girls going vs going to a camp
- 5) Leo Kroonen stated that they are having a good experience with his 14U girl playing up with 16U
- 6) Emily suggested Randy communicate the direction of club. She thought that it would be beneficial for members to hear on how it is not a better opportunity at other clubs.
- 7) Deb told her experience with other clubs and what brought their family to our club.
- 8) Randy wants everyone to put our heads together for solutions. He said the Sr. Boys went through rough patch during HS session, but they are in good place now.

- 9) Board agreed that we need more members at large to spread the tasks so it was not too much on one person.

Meeting adjourned 9:15